

ESTABLISHED INDEPENDENT VENTILATION TECHNICAL DESIGN, SUPPLY AND SERVICE BUSINESS FOR SALE

An attractive opportunity to acquire a long-established, independent ventilation specialist serving the residential self-build, renovation and low-volume development markets across the UK.

UK-Wide Remote Operating Model

Offers Invited

Preferred completion by January 2027

SALE INFORMATION

Reason for sale: Retirement

Offers: Invited

Further information: Subject to NDA

Transition support: Available

Established more than 25 years ago, the business specialises in the design, supply, installation, commissioning and servicing of mechanical ventilation with heat recovery systems.

Its manufacturer-independent approach enables it to recommend systems suited to each customer's project, budget and performance requirements. This is supported by strong technical expertise, in-house 2D and 3D design capability and a customer-focused service covering the complete project journey.

The business benefits from an established reputation, an experienced team, a flexible operating model and growing demand for servicing, remedial works and replacement systems.

The company is being offered for sale to facilitate the shareholders' retirement plans.

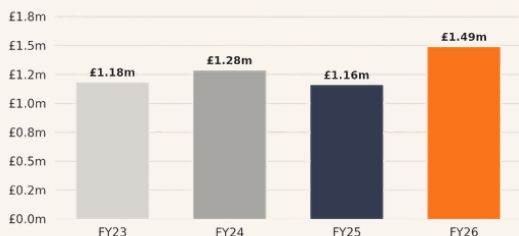
SERVICES

- Independent product and system specification
- 2D and 3D system design
- Product and component supply
- Installation
- Commissioning and system balancing
- Servicing and planned maintenance
- Remedial works and repairs
- Replacement units, filters and parts
- Technical and after-sales support
- On-site support for self-build customers

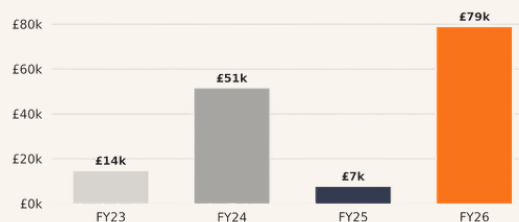
KEY FACTS

- Long-established independent ventilation specialist
- More than 25 years of trading history
- Strong presence in the self-build and renovation markets
- Manufacturer-independent product selection
- In-house technical design capability
- Experienced and established team
- UK-wide customer base
- Flexible, low fixed-overhead operating model
- Growing servicing and remedial works opportunity
- FY26 turnover of approximately £1.49m
- FY26 gross profit of approximately £484k
- FY26 operating profit of approximately £79k
- FY26 adjusted EBITDA of approximately £211k
- Record turnover achieved in FY26
- Retirement sale

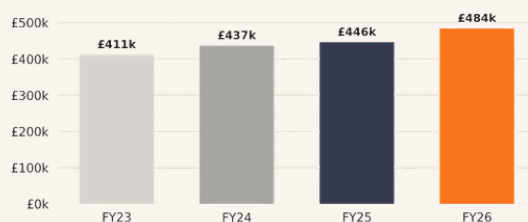
TURNOVER



OPERATING PROFIT

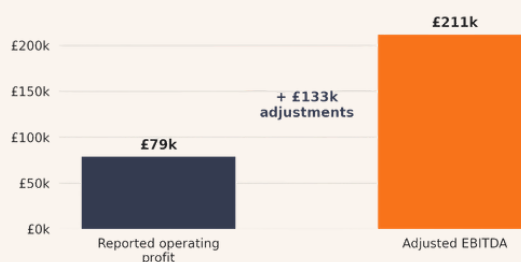


GROSS PROFIT



FY26 EARNINGS

Adjusted EBITDA calculation prepared for sale valuation purposes



Information supplied by the seller and not independently verified. Interested parties should undertake their own due diligence.